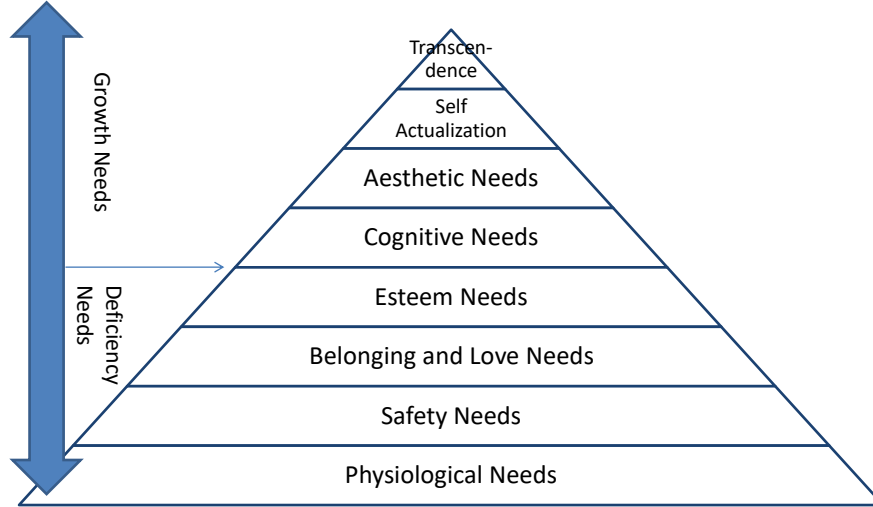


## Maslow's Motivation Model Revised

What could the four growth needs stand for?  
Try to fill the abstract concepts with life.



Box 2 - Please discuss the following statements:

1. Human beings are motivated by unsatisfied needs.
2. The lower needs have to be satisfied before the higher needs can influence behavior.
3. All people are motivated to move up the hierarchy.
4. Progress is often disrupted by the inability to meet the lower level needs.